

# Abhijeet Sinha

Data Analyst / Visualization Builder

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## PROFESSIONAL SUMMARY

Data analytics and visualization learner skilled in Python, Pandas, NumPy, Matplotlib, Seaborn, Plotly, Streamlit, Excel / Sheets, and Tableau. Experienced in data cleaning, exploratory analysis, KPI dashboards, and translating analysis into business recommendations across real estate pricing, streaming engagement, and customer retention projects.

## SKILLS

**Languages:** Python

**Libraries:** Pandas, NumPy, Matplotlib, Seaborn, Plotly

**Tools & Visualization:** Streamlit, Excel, Google Sheets, Tableau, Pivot Tables, GitHub

**Analytics:** Data Cleaning, EDA, Dashboarding, Segmentation, Regression, Retention Analysis, KPI Design

## PROJECTS

### House Price Prediction System

Python, Pandas, NumPy, Scikit-learn, Plotly, Streamlit, ReportLab | GitHub

- Built a Random Forest regression workflow on 21,613 King County property sales using engineered features including house age, renovation flag, amenity score, and zipcode encoding.
- Developed a Streamlit app to predict property price, confidence range, investment score, market status, comparable homes, and a downloadable PDF advisory report.
- Improved model performance from linear regression baseline R2 of about 0.67 to Random Forest R2 of about 0.88, reducing MAE from roughly \$110K to \$80K.

### User Engagement & Revenue Optimization for Streaming Platform

Google Sheets, Excel, Pivot Tables, Dashboarding, Revenue Analytics | GitHub

- Cleaned and standardized a Netflix-style user behavior dataset from over 10,000 raw records into 5,025 analysis-ready rows and about 20 analytical columns.
- Created pivot tables to analyze subscription revenue, active-rate retention, device engagement, content-type performance, genre depth, and churn behavior.
- Designed an executive dashboard with slicers for subscription plan, country, device type, content type, and active status to support monetization decisions.

### Olist Customer Churn Analysis

Python, Pandas, Tableau, EDA, KPI Design, Report Writing | GitHub

- Contributed as Report Lead on an e-commerce churn capstone analyzing 99,441 raw Olist orders and a processed 105,000-row analytical sample across 19 columns.
- Helped frame churn around 97.19% one-order customers, 2.81% repeat rate, R\$14.69M total revenue, and delivery / review / payment segmentation.
- Translated dashboard insights into retention recommendations including first-purchase vouchers, high-spend loyalty tiers, review recovery, and regional pilots.